



AHR EXPO SPURS SALES GROWTH OF HIGH-EFFICIENCY SMARDT CHILLERS

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Smardt Chiller Group Inc, reportedly the world's number 5 chiller manufacturer after Trane, Carrier, York and McQuay, is moving up in market share after a highly successful AHR EXPO tradeshow at Chicago at the end of January.

At the show, Smardt showed its new oil-free centrifugal air-cooled chiller range, its new evaporatively-cooled chiller range and its new Kiltech CPECS chilled water plant optimization system. Visitors could dial into the company's award-winning plant installation at the Sub-Zero manufacturing plant in Arizona, and confirm that the whole plant (1650 tons of Smardt water cooled chillers plus VFD-driven pumps and fans) was operating at the surprisingly low energy consumption of .52 kW/TR.

"Response from the record numbers of show visitors has been a record for us too, especially from the US", said Roger Richmond-Smith, Smardt chairman and CEO. "It's good to see that the US market is finally showing some aggregate recovery – back towards the better days of 2007. But it will have to work hard to catch up with chiller market growth in emerging markets like China and Brazil", he continued.

Smardt has factories in Montreal, Quebec; Plattsburgh, New York; Stuttgart, Germany; Melbourne, Australia and a new factory in Guangzhou, China.

As the world's largest user of Turbocor oil-free centrifugal compressors, Smardt Chiller Group has an installed base of over 3000 chillers across the world, many in hero buildings like the Great Hall of the People, Beijing; the Sydney Opera House and New York's Carnegie Hall. The company reports special strengths in growing vertical markets like data centers, hospitals, hotels and process cooling.

"Whatever the end use applications, the Smardt group's focus on optimizing the end customer's energy-efficiency experience, and verifying and documenting it, is expanding our repeat purchase ratios across the world", Richmond-Smith added. "With the largest installed base of oil-free centrifugal cooling in the world, we're really starting to get some traction from it. And expanding our capacities up to 1200 TR in water cooled and 600 TR in air cooled has clearly expanded our horizons. The leaders of the engineering community internationally are also starting to insist on lowest lifecycle costing with the chiller plants they specify. And that means Smardt, just about all the time".

The group's website is www.smardt.com.

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